

# Principals To Successfully Combine Operations And Distribution Digital Transformation Technologies Into A One Platform Approach For The Chemical Industry

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## Breakdown/Agenda

1. Principals To Successfully Combine Operations And Distribution Digital Transformation Technologies Into A One Platform Approach For The Chemical Industry
2. Principals To Successfully Combine Operations And Distribution Digital Transformation Technologies Into A One Platform Approach For The Chemical Industry
3. Principals To Successfully Combine Operations And Distribution Digital Transformation Technologies Into A One Platform Approach For The Chemical Industry
4. Questions!

# Operations- What do I mean?

A manufacturing site, small or large

Some complexity to the process, production of multiple chemicals/products

On site controls, existing instrumentation and systems

- Possibly aged/not integrated
- Designed for local control/safety

## Questions

What data do we want?

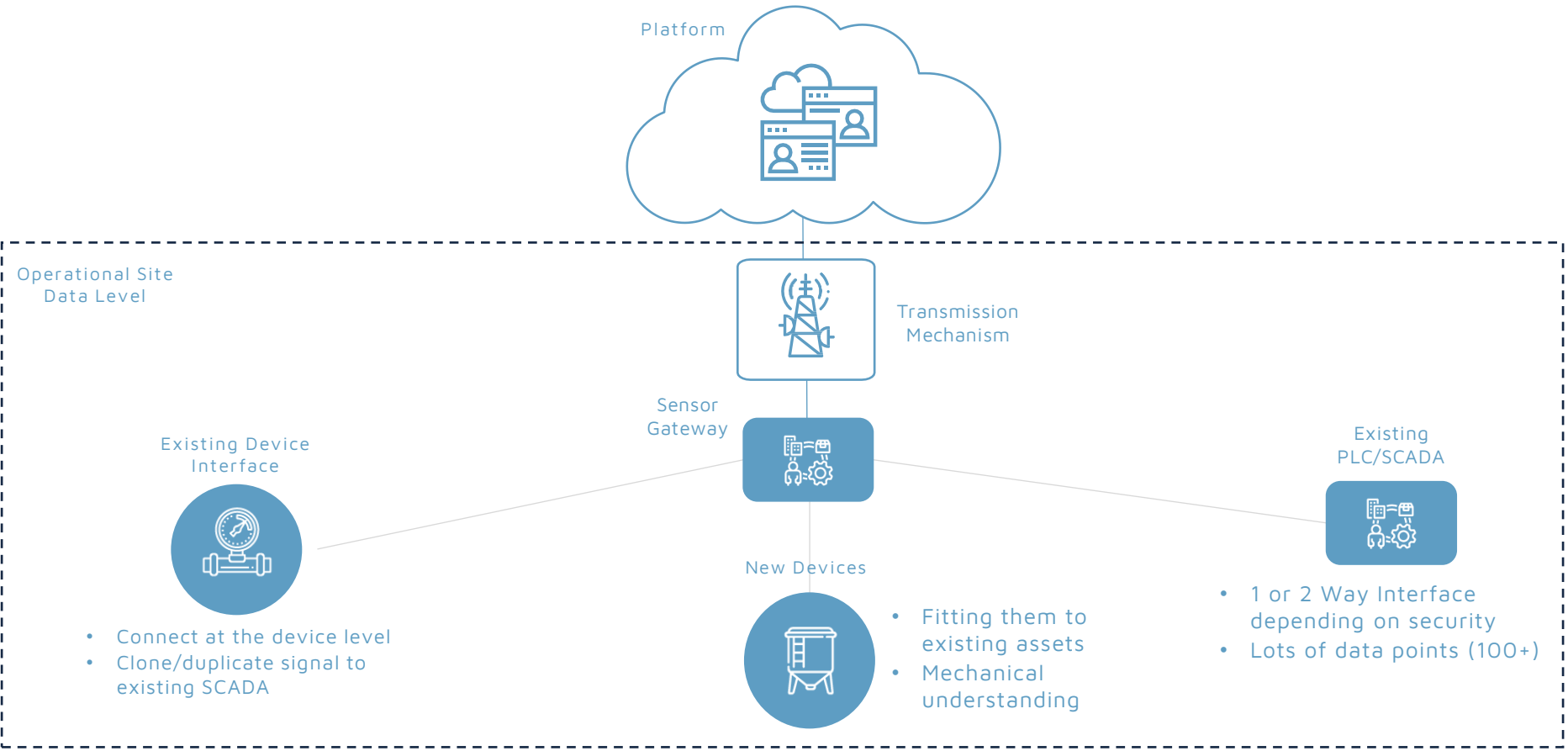
Often inventory data, level, amounts dispensed. Macro data

What information already exists?

Possibly existing instrumentation and systems. Can data be extracted from them without compromising the system?



# What does this look like in practice?- Operational Layer



# What does this look like in practice? Cloud Layer

Simply Put...Use known integration methods where possible, and develop customised versions where needed



Standard API Format

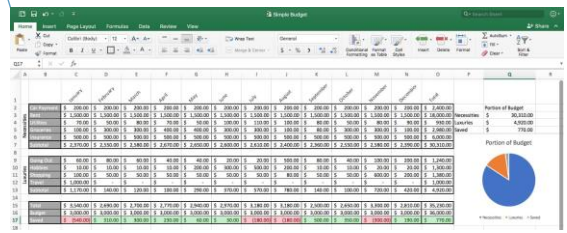
Customised Data Connector

Platform Data Level

Existing System



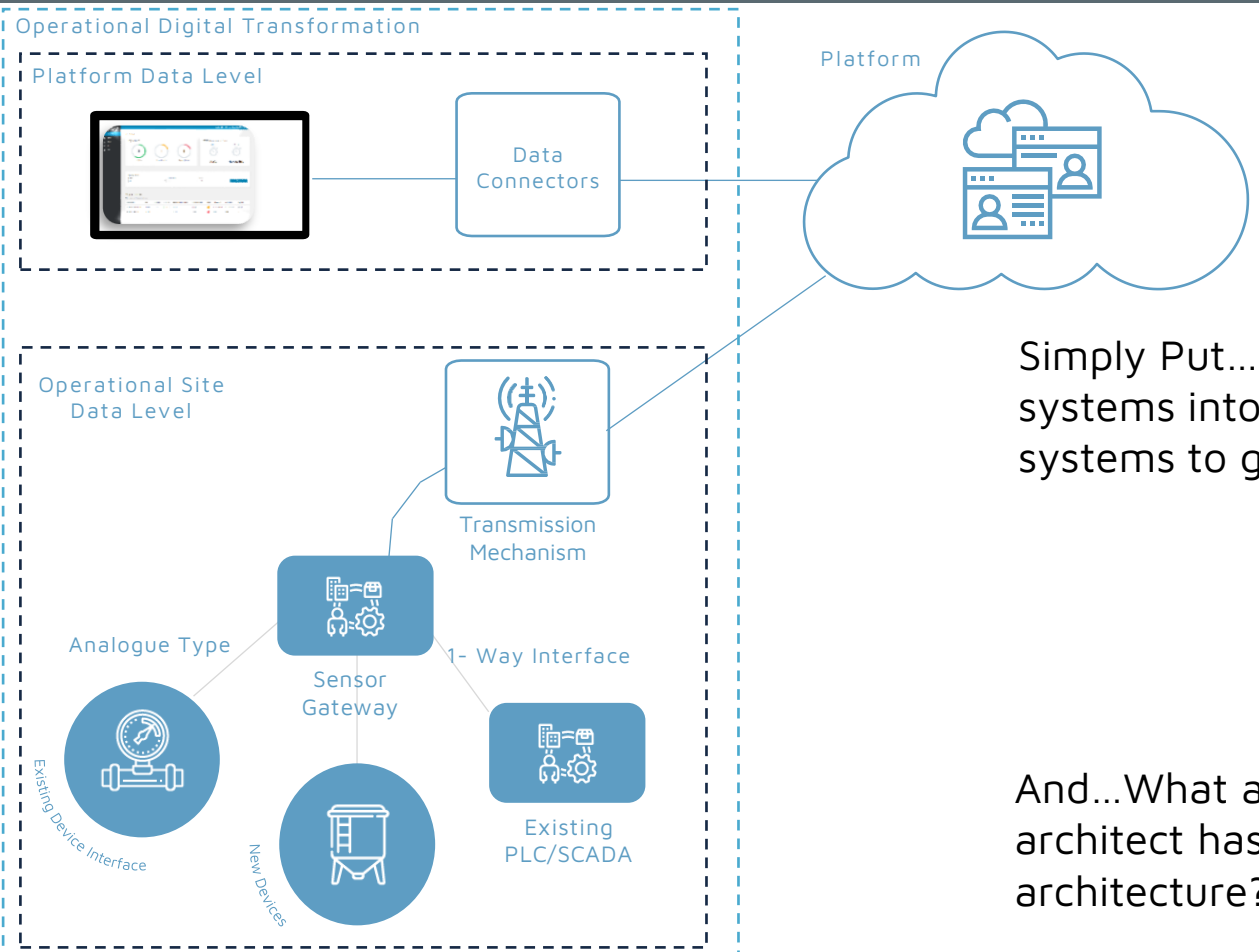
Bespoke Reporting



- Useful Existing Platforms- Lots of Data Points & Calculated Values
- Standard industrial Connectors

- Existing Reports/Tools with no standard data format

# What does this look like in practice?



Simply Put...Get data from existing systems into one place or put in new systems to get data.

And...What a surprise....a solutions architect has drawn an architecture?!

# Distribution- What do I mean?

Typically a remote site, perhaps not  
under your control  
Customer/3<sup>rd</sup> Party Delivery Point  
Small numbers of measurement points

## Questions

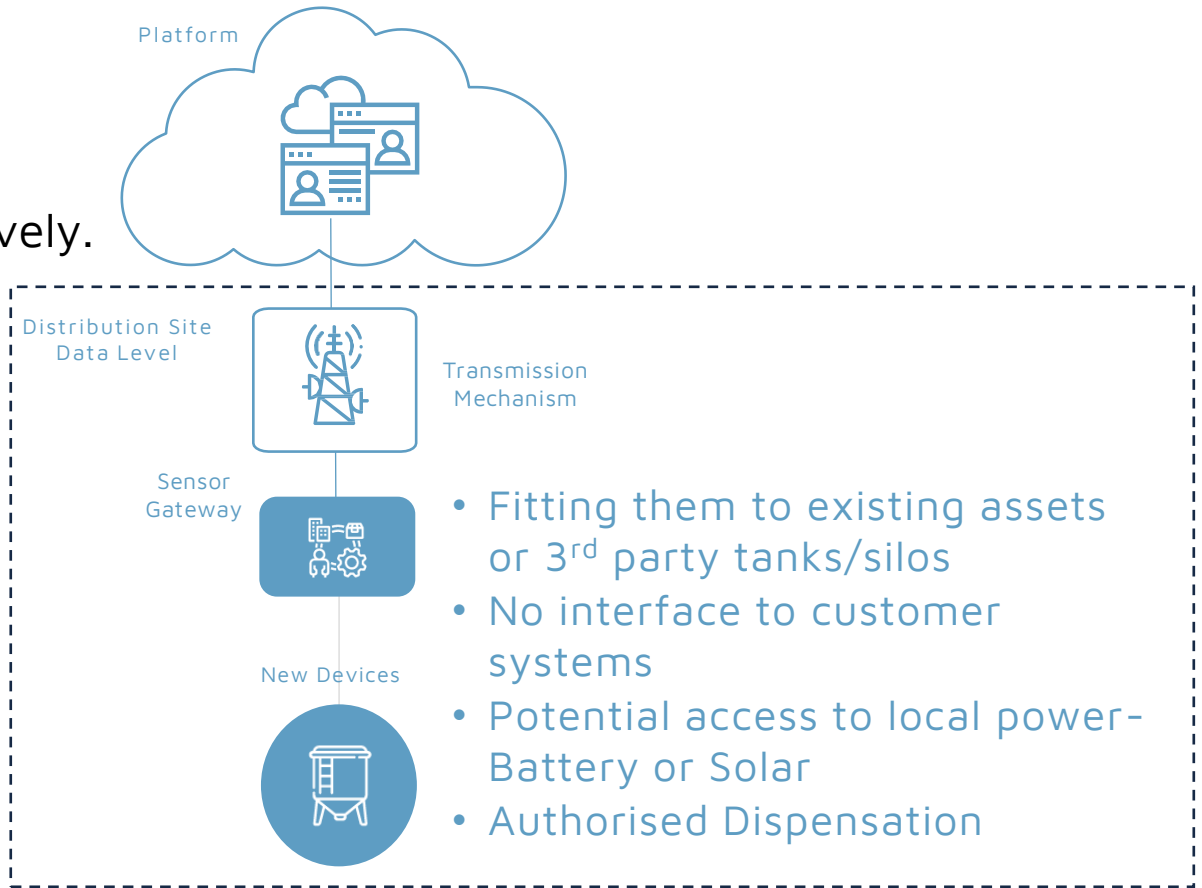
What data do we want?  
e.g. Periodic level measurement

What information already exists?  
e.g. A level sensor.



# What does this look like in practice?- Distribution Layer

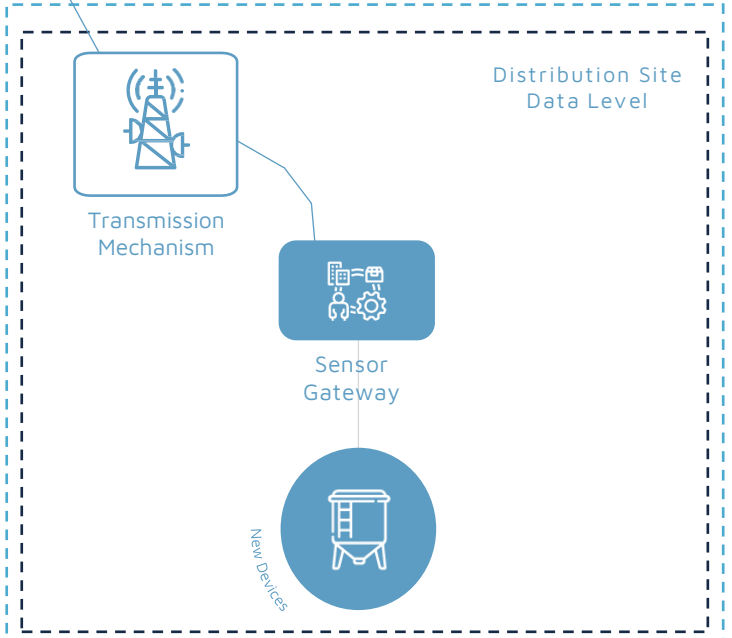
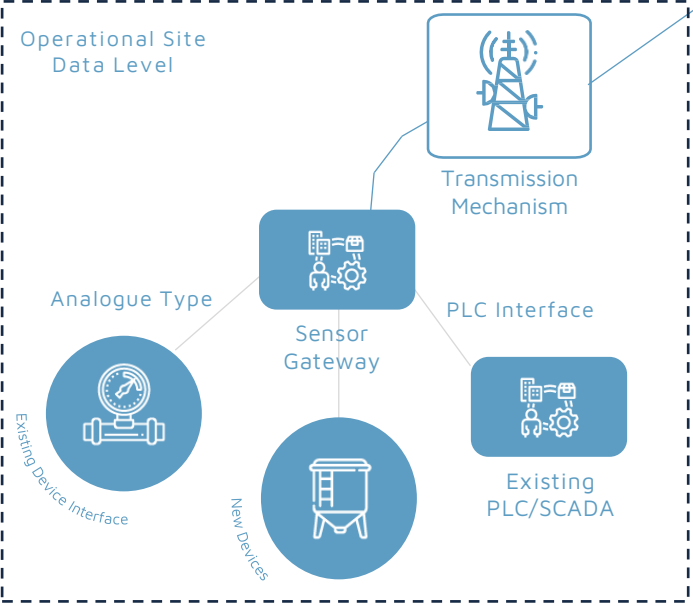
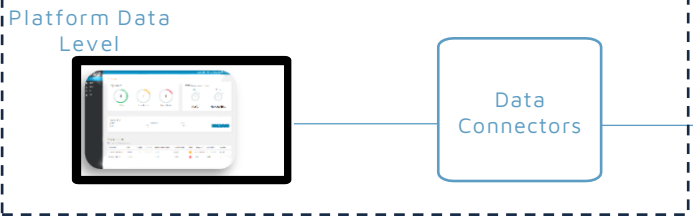
Simply Put...Install known solutions quickly and effectively.



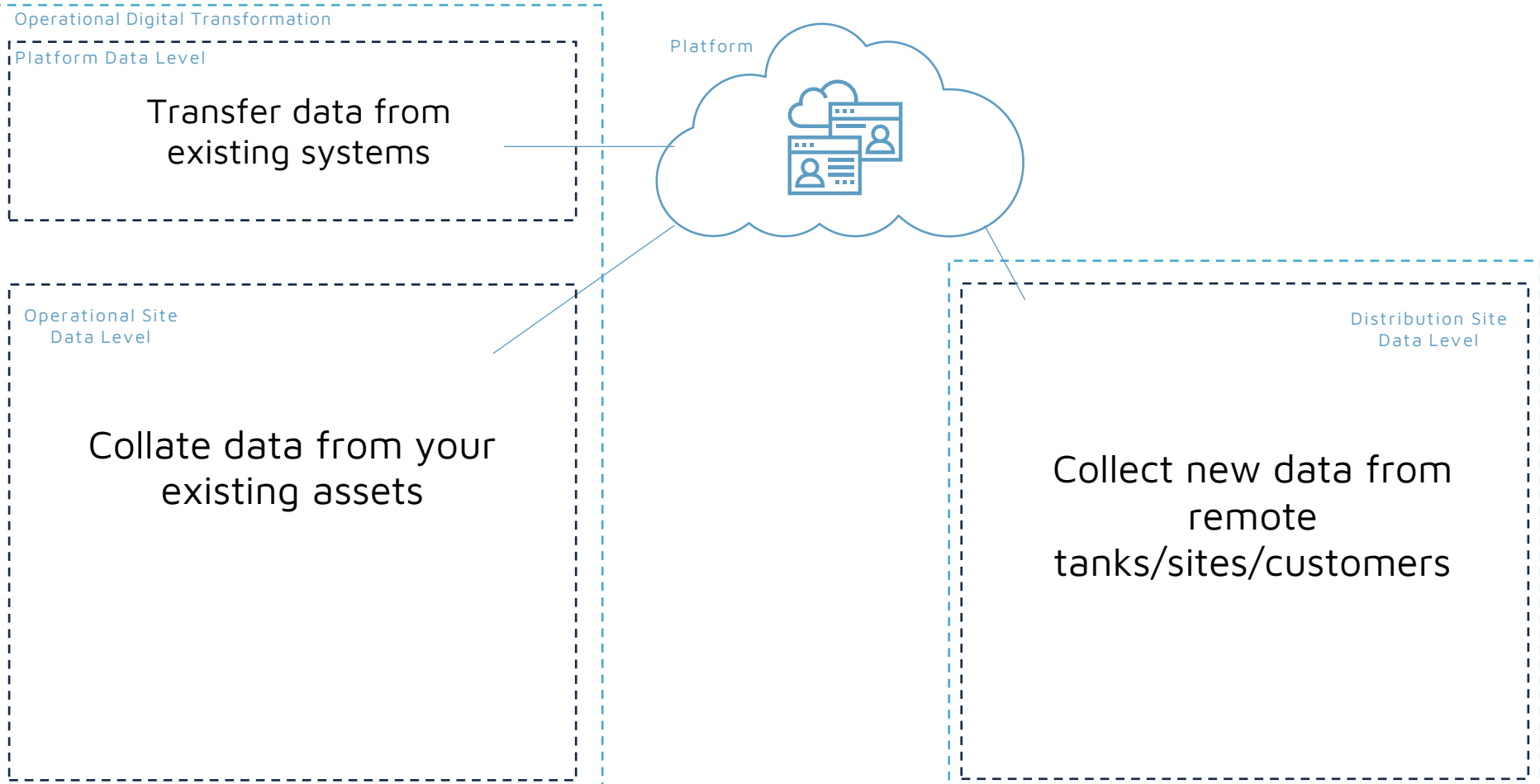


# Now to Combine Both

## Operational Digital Transformation



# Now to Combine Both- Simply Put

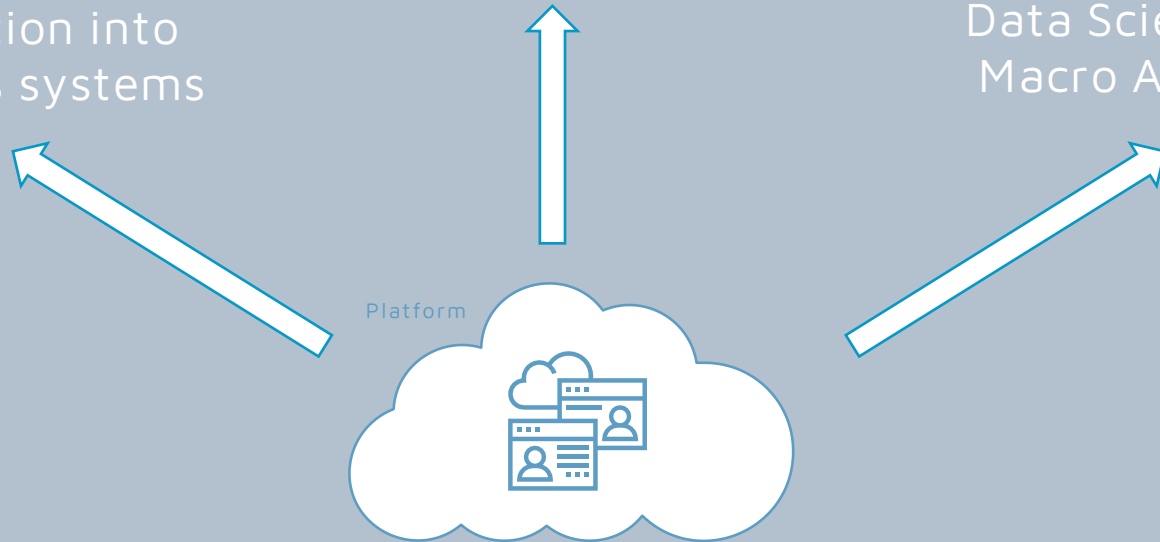


Now it's all in one platform - What can I do with it now?

Unique role level analytics,  
either platform based or  
external

Data Integration into  
other business systems

Data Science and  
Macro Analytics



# How do I accomplish this?

You need a variety of skills and ability, or a partner with them!

- ✓ Deep understanding of instrumentation and systems
- ✓ Agility and flexibility of integration
- ✓ Platform level experience with enterprise organisations
- ✓ Proven record of delivery



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# Questions?



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